



THE UNITED STATES CONFERENCE OF MAYORS

REMARKS ON P3 AGREEMENTS

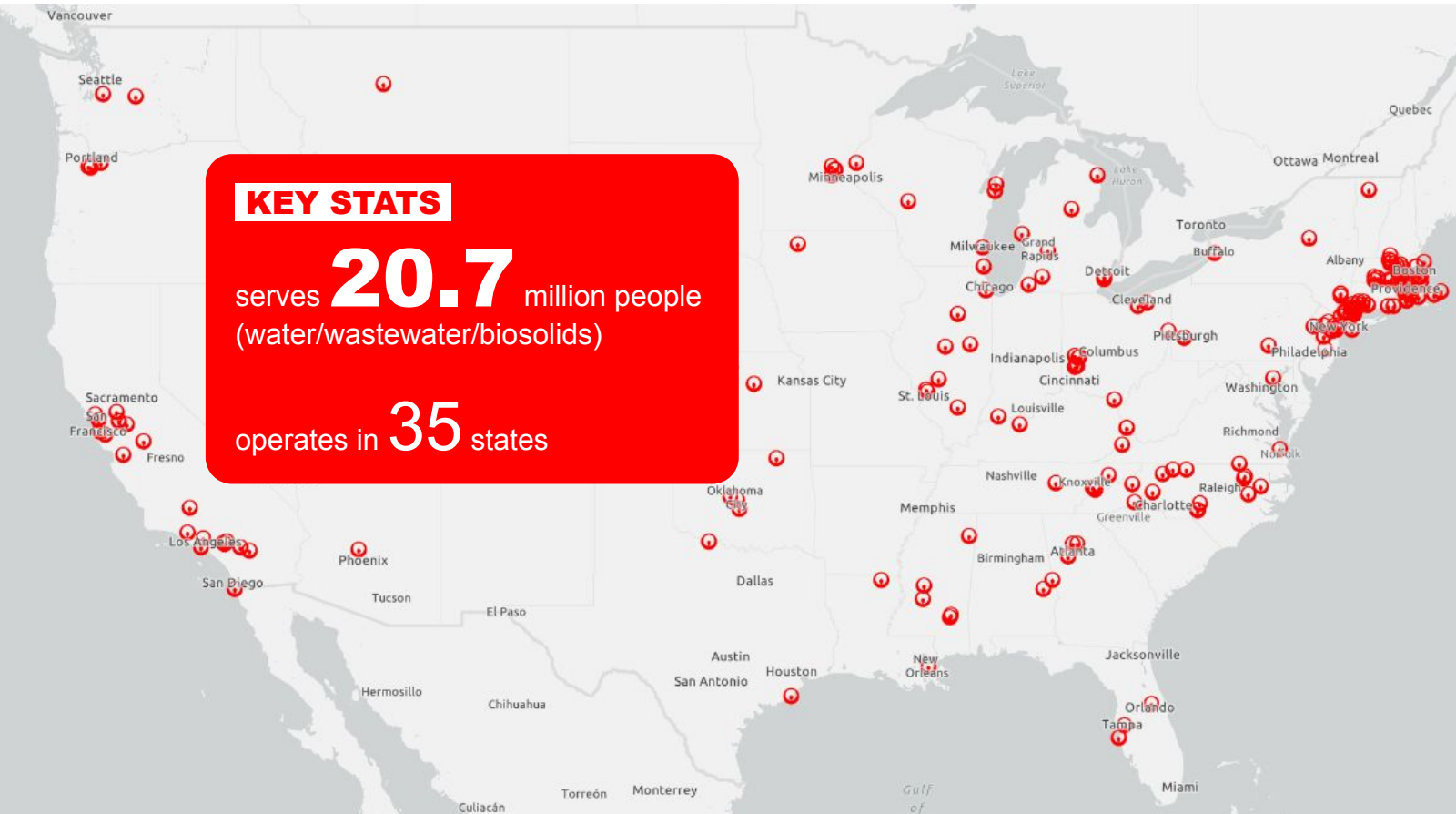
Financing Resilient Water & Wastewater Infrastructure

Rob Hacking

SVP Business Development - Veolia Water

Veolia Water's P3 Landscape

A business to serve water and wastewater utilities



WATER TREATMENT PROJECT

- Tampa Bay Water, Florida
- 120 million gallons per day capacity



WASTEWATER TREATMENT PROJECT

- Milwaukee MMSD, Wisconsin
- 630 million gallons per day capacity
- Biosolids to land application

Private Public Partnerships

Community Outreach and Public Relations



Capital Planning, Prioritization and Funding



Cornerstone: Contract O&M

Workforce Development



Cost Effectiveness and Innovation.



Examples of P3 Help w/ Capital Delivery

- ❑ Help with the traditional approach:
 - ❑ Capital Implementation Plan, Grant Writing and Lobbying
- ❑ Small Project Finance: Priority projects of high value
- ❑ ESCO contracts: Performance based contracting increasingly being used in the water and wastewater space.
- ❑ Regionalization: Spreading the burden across multiple communities
- ❑ Design Build Operate & Maintain Finance (DBOMF): Long term contract (20yrs) w/ private finance.

Presenter/Contact



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Thank you!