







## Who We Are

#### The Port of Los Angeles (POLA):

- America's largest container port
- Committed to developing innovative and sustainable operations that benefit the economy and quality of life in Southern California, as well as the nation as a whole

#### 2015 Trade Impact Statistics:

- POLA facilitated \$270 billion in trade
- Supported 1 in 9 jobs in the San Pedro Bay Complex for the five-county Southern California region
- Nearly 1 million California jobs and 2.8 million nationwide are tied to trade that moves through the San Pedro Bay Complex





# What We Do

# We have 8 Lines of Business

Containers Scrap Metal

Automobiles Fruit

Steel Cruise

Visitor-Serving Waterfront Liquid Bulk

# Primary business is Containerized Cargo, which accounts for more than 80% of our revenue

 Maintaining the container business is necessary to support continued investment in the Port and surrounding community



# **Maintaining Our Position**

- To maintain our position as the nation's premiere gateway to the Pacific Rim we must continue to:
  - provide greater value to our supply chain partners;
  - take a leadership role in sustainable practices; and,
  - invest in human capital through the support of workforce development



# **Workforce Training Center Concept**

## 5 Key Objectives

- Maintain the competitiveness of the POLA by ensuring it continues to employ the most productive longshore workers in the world;
- Introduce new workers to the industry and provide opportunities for "upskilling" or "re-skilling" of current longshore workers to facilitate transition to zero-emission and near-zero-emission operations;
- Train workers in a controlled environment where it does not compromise safety or efficient conveyance of cargo;
- Provide training to address skill shortages, such as specialized repair and maintenance of terminal equipment; and
- Train on computer remote terminals, covering terminal operating systems currently in use and all aspects of the modern-day container terminal, such as vessel planning, yard planning, and rail planning



# Plan of Action for the Training Center

## Create Partnerships:

- International Longshore and Warehouse Union
- Pacific Maritime Association
- California Workforce Development Board
- City of Los Angeles Economic & Workforce Development Department

#### Critical Investments:

- Sector Review (guideline to assess future workforce needs)
- Land (need ≥ 10 acres for the Center; POLA to identify the land in Wilmington)
- Equipment (wide selection is needed; acquisition through purchase or donation are options)
- Training & Curriculum Development (ILWU is developing the curriculum with the assistance of local colleges and universities)

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# Comments

