Who We Are

❖ **The Port of Los Angeles (POLA):**
  - America’s largest container port
  - Committed to developing innovative and sustainable operations that benefit the economy and quality of life in Southern California, as well as the nation as a whole

❖ **2015 Trade Impact Statistics:**
  - POLA facilitated $270 billion in trade
  - Supported 1 in 9 jobs in the San Pedro Bay Complex for the five-county Southern California region
  - Nearly 1 million California jobs and 2.8 million nationwide are tied to trade that moves through the San Pedro Bay Complex
What We Do

❖ We have 8 Lines of Business

- Containers
- Automobiles
- Steel
- Visitor-Serving Waterfront
- Scrap Metal
- Fruit
- Cruise
- Liquid Bulk

❖ Primary business is Containerized Cargo, which accounts for more than 80% of our revenue

- Maintaining the container business is necessary to support continued investment in the Port and surrounding community
To maintain our position as the nation’s premiere gateway to the Pacific Rim we must continue to:

• provide greater value to our supply chain partners;

• take a leadership role in sustainable practices; and,

• invest in human capital through the support of workforce development
5 Key Objectives

- Maintain the competitiveness of the POLA by ensuring it continues to employ the most productive longshore workers in the world;
- Introduce new workers to the industry and provide opportunities for “up-skilling” or “re-skilling” of current longshore workers to facilitate transition to zero-emission and near-zero-emission operations;
- Train workers in a controlled environment where it does not compromise safety or efficient conveyance of cargo;
- Provide training to address skill shortages, such as specialized repair and maintenance of terminal equipment; and
- Train on computer remote terminals, covering terminal operating systems currently in use and all aspects of the modern-day container terminal, such as vessel planning, yard planning, and rail planning.
Plan of Action for the Training Center

❖ **Create Partnerships:**
  - International Longshore and Warehouse Union
  - Pacific Maritime Association
  - California Workforce Development Board
  - City of Los Angeles Economic & Workforce Development Department

❖ **Critical Investments:**
  - **Sector Review** (guideline to assess future workforce needs)
  - **Land** (need ≥ 10 acres for the Center; POLA to identify the land in Wilmington)
  - **Equipment** (wide selection is needed; acquisition through purchase or donation are options)
  - **Training & Curriculum Development** (ILWU is developing the curriculum with the assistance of local colleges and universities)
Questions and Comments