



The Municipal Waste Management Association

Fall Summit 2003

Detroit, Michigan

Pat Nathan, Sustainable Business Director
Dell, Inc.

Biographical Profile

The majority of Pat's diverse career has been in the IT industry where she has held positions in Procurement, Engineering and Quality. During her eight years with Dell she has led Worldwide Supplier Quality, Customer Service and Customer Loyalty processes.

In September of 2000, Pat relocated to Europe where she imbedded the best practices developed in the US into the EMEA service operations. In 2002, Pat accepted the role of championing diversity and corporate community engagement in the EMEA region.

Pat also established the first European chapter of Women in Technology International (WITI) in England. Since the London area chapter was formed, a second in Dublin, Ireland, has also been successfully launched. Pat also served on several UK advisory boards related to increasing the representation of women in IT.

Having recently returned to Dell's headquarters in Austin, Texas, Pat's current role is that of Sustainable Business Director. Similar to her earlier role with Customer Experience, in this position Pat helps all employees understand how they can impact Dell's ability to grow in a sustainable manner, which benefits Dell employees, communities and customers on a global basis.

Pat is also responsible for stakeholder relationship outreach that will continue to improve Dell's sustainable practices. She has been responsible for recent Dell projects with the Calvert Group (socially responsible investments), the National Recycling Coalition and others. She served as Dell spokesperson for the recent National Dell Recycling Tour, using the opportunity to not only meet with the media, but to visit with recycling and sustainability leaders like Amory Lovins (Rocky Mountain Institute).